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KOHLER.
 IN POWER. SINCE 1920.

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KOHLER
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KOHLER
SDMO

MK-CO-GN-DO-EN-181



PROVIDING PEOPLE WITH
 THE ENERGY THEY NEED
 WHEREVER THE NEED ARISES



“THE GREATNESS OF A PROFESSION
IS, ABOVE ALL, UNITING HUMAN BEINGS”

SAINT-EXUPÉRY



More than 50 years ago, a story began. It was a story of an industry with people at its heart, and the expertise it developed has since gone on to achieve worldwide recognition. Its power has been the vocation it created: that of providing people with the energy they need, wherever the need arises. To fulfill this vocation, our designers, engineers and technicians cultivate passion in everything they do. The result is a culture of highly effective engineering, driven by the desire to always do better. This culture has crossed borders, conquered continents, and now finds its home across the entire globe. From Miami to Moscow, Brest to Dubai, SDMO Industries is an industrial group which prides itself on being one of the market leaders. But it is the recognition the company receives for its commitment to its customers, always close and attentive to them, motivated by a relentless quest for progress, which touches us the most, and give us the energy to keep pushing further.

Hervé Prigent
President of SDMO Industries

OUR ROOTS TELL OUR STORY

1966

Creation of SDMO Industries
by the Meunier group



1969

SDMO Industries
specializes in the
manufacture of
generating sets



1969-1996

Bases in France
Development of distribution
networks in Africa,
the Middle East, then South America
Opening of subsidiaries in Europe
(Spain and the UK) and in Singapore



1996

Opening of a 15,000 m²
production plant in France,
at the Kergaradec site



1969-2005

Opening of new
premises in the Americas
(Argentina, Brazil, USA),
Europe (Belgium)
and Africa (Algeria)



2005

Meunier holdings transfers
SDMO Industries, SOREEL
and BES to the American
group KOHLER Co



2005-2012

Locations in Europe, Africa
and the Middle East (Russia,
Germany, South Africa, Dubai,
and Egypt)



2012

Kergaradec 2 opens its extension
and becomes the main
production site for SDMO Industries
with its 40,000 m² premises



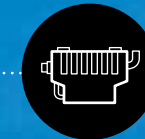
2012-2016

New locations
in Togo and Turkey



2017

A turning point in the company's history:
the SDMO brand becomes KOHLER-SDMO.
SDMO Industries changes its positioning, and
starts building its own diesel engines.
The infrastructures in Brest are united as the
new headquarters open.



FURTHER ACROSS THE WORLD CLOSER TO YOU

Going further to support you, remaining closer to your needs, SDMO Industries deploys its international network across 130 countries.

KOHLER Group – POWER SYSTEM

- ▶ SDMO Industries headquarters in France
- ▶ KOHLER headquarters in the USA
- ▶ Clarke Energy headquarters in the UK
- ▶ 6 manufacturing sites (France, USA, Brazil, Singapore, India, China)

SDMO Industries

- ▶ 12 subsidiaries and offices worldwide
- ▶ 198 distributors in Europe, Africa, the Middle East and South America

PRODUCTION SITE IN BREST



NOTHING WORTHWHILE IS ACHIEVED WITHOUT PASSION

What stimulates man's powers of creativity if not the satisfaction of using his talents to accomplish great things? But talent is nothing if not fueled by passion, the key to overcoming any difficulties that arise.

What sets SDMO Industries apart is the fact that it devotes all its expertise to a single industrial activity. Naturally, this specialization has given rise to an unparalleled level of commitment.

Day after day, the company's engineers, technicians, and members of the R&D teams, fully immerse themselves in their work, in a domain where competition is intense, yet ultimately stimulating. Their role is to follow market developments with the closest scrutiny, constantly innovating. A challenge sure to foster passion.

In addition to their advanced skills and ongoing training, the men and women who form the backbone of the KOHLER-SDMO brand also share something which galvanizes their enthusiasm: their attachment to their home region. Brest, which has been at the heart of the company's identity since its inception, is key to their passion.



BREST – THE BEATING HEART OF KOHLER-SDMO!

Everything started in Brest, at the western tip of Brittany. In 2012, the company doubled the production surface area of its plant, thereby consolidating the link with its historic home. This attachment is reflected by the loyalty of its staff. In 2016, they joined the company to celebrate its 50th anniversary – half a century of success!





KOHLER
SDMO

WHEN EXCELLENCE IS THE DRIVING FORCE

Since 2016, SDMO Industries has been building its own diesel engines. This is a clear illustration of its ability to adapt and take risks, its taste for a challenge, and its understanding of the market.



EXCELLENCE AS OBSESSION

SDMO Industries has wholly dedicated itself to generating sets. This has enabled the company to raise its exclusive expertise to the highest level, from design to after-sales, and including execution studies, industrialization, commissioning, maintenance, and training. Inherent to this specialization is using the support of exceptional infrastructures to develop the performance of its industrial tool.

Recognized by official bodies, SDMO Industries has helped implement regulations as a member of a European Commission working group.

The company's laboratory is an independent entity – one of only three in the world. It is accredited in the field of tests and calibration (standard NF EN ISO/IEC 17025: 2005), and has achieved recognition for the expertise and quality of its services.

Furthermore, SDMO Industries is proficient in new tools for 3D modeling, structural calculations and calculations of constraints, as well as thermodynamic and acoustic simulations. These aids ensure optimum results are always obtained. There is a dedicated team of engineers specifically for custom solutions. They develop turnkey projects, up to and including the design of civil engineering buildings.

The end result is generating sets produced to the highest quality standards, often exceeding even the most stringent of norms.



YOUR TRUST OUR COMMITMENT

SDMO Industries is committed to constantly focusing on your needs to provide an effective response to all your demands, which it views as challenges to be met.

The company's commitment translates into custom-made generators, which are developed in parallel with the production of standard models. SDMO Industries designs installations adapted to meet the specific features and needs of your sector of activity. When creating its products and solutions, the company strives to provide a response which perfectly fulfills your expectations and meets your constraints.

In addition to the design and production of its generators, SDMO Industries' commitment is also demonstrated by its proximity to you, ensuring maximum availability and reactivity. Across the world, its network of distributors is accompanied by 12 bases, 24/7 year-round assistance, and 7 storage platforms based across the globe.

Last but not least, is the company's commitment to Quality, Safety, and Environment (QSE). This allows it to perform better whilst ensuring its methods, resources and environment are respected. ISO 14001 and ISO 9001 certifications attest to the success of the measures taken in this area.

FULL COMMITMENT, EVEN IN THE FACE OF CATASTROPHE

The right response in an emergency is part of SDMO Industries' DNA. On the ground, and able to deploy the necessary resources with great speed, the company knows how to overcome the constraints and needs linked to storms, tsunamis, earthquakes and other natural disasters.



STOCK ALWAYS READY TO GO

USA (Miami), Dubai, Togo, Mexico, Germany, France (Le Havre), UK: with no fewer than 7 warehouses worldwide, SDMO Industries ensures its customers have rapid access to products in their region, saving time, and significantly increasing efficiency. Naturally, generating sets from stock will be configured and adapted to the needs of each area.



CLOSE TO YOU TO ENSURE THE BEST POSSIBLE SERVICE

No-one becomes the third-largest provider of generating sets in the world without an acute understanding of their customers' needs. To reinforce this expertise, SDMO Industries has developed a strong presence in 130 countries.

Representative offices and subsidiaries are backed by a dense network of 198 distributors. The company maintains close relations with these, and their loyalty is a precious asset. These partnerships last for 15 years on average, however, the collaboration with one distributor is now entering its 44th year! SDMO Industries provides all of its distributors with access to its expertise, both before and after sales, directly or via one of its 12 bases across the world.

They are also offered ongoing support through various mediums (meetings, on-site training, intranet, online pricing, etc.) and resources (dedicated contacts, visits to the Brest site, etc.).

The training center based in Brest hosts interns throughout the year, passing on the knowledge required for installation, commissioning, operation and maintenance of the generating sets. Depending on needs, sessions can be held off-site, with trainers going out to the company's bases abroad, to distributors, or directly to customers' sites.

YOUR SATISFACTION IS OUR MOTIVATION

The applications for generating sets are infinitely varied. Standard solutions are not always going to meet all needs, or provide complete satisfaction. And SDMO Industries has placed your satisfaction at the very heart of everything it does. This focus informs all its values.

Whatever the energy needed, the field of application, and the complexity of the demand, the company's engineering department guarantees a turnkey project, manufactured to the highest quality standards. Each part, and each consumable, is tested for optimum compatibility with your generating set. This maximizes performance, extends the lifespan, and protects your investment.

Your satisfaction also depends on a high level of service, wherever you are in the world. From commissioning to technical documentation, from tailored maintenance to annual inspections, not to mention training, SDMO Industries provides you with a complete service to ensure your installations offer maximum performance and total reliability throughout the life cycle of the product or installation.

Due to its proximity to you, the company can gather feedback from the field. This information enables it to adapt its offering and the configuration of its products. There is even a dedicated cell for this feedback. The internal flow of information, which moves very quickly between the global bases and the General Management, is an indicator of flexibility and agility.



A TAILORED OFFERING FOR EACH MARKET

Experience has taught SDMO Industries that each market needs specific responses. Telecoms, Agriculture, Transport, Data Centers, Healthcare... each sector of activity requires tailored solutions. The company has therefore developed an offering for each market, integrating the constraints specific to it, and meeting the needs on the ground.



SDMO INDUSTRIES, A COMPANY BASED ON VALUES

- ▶ **PASSION**
- ▶ **EXCELLENCE**
- ▶ **COMMITMENT**
- ▶ **PROXIMITY**
- ▶ **CUSTOMER SATISFACTION**

These core values have formed the basis for the development of SDMO Industries, and continue to do so to this day. Five key values, thanks to which the company has been able to unite the men and women at its heart, respond to the market by offering products which meet – and even exceed – its expectations, and gain the trust of an ever-increasing number of customers across the world.

USED BY EVERYONE, EVERYWHERE, IN EVERY SECTOR OF ACTIVITY

KOHLER-SDMO generating sets and energy production plants can be found in all sectors of activity, used both for continuous production and for back-up, often proving themselves indispensable

Residential, events, emergency response vehicles, construction, transport, mass distribution, healthcare, production plants, co-generation, mining, data centers, industry, extraction sites, agrifoods, television, rental, banking and insurance, military units, humanitarian aid, telecommunications, oil & gas, and much more.